

TO WHOM IT MAY CONCERN:

Re: Recommendation for Felicia M. Lopes

I am delighted to write this letter of recommendation for Felicia M. Lopes.

Felicia and I met in 1999 when she was working as a Business Representative for Actors Equity Association. She assisted me tremendously in negotiating and acquiring the appropriate contract for my actors on a show that I was producing at the time. We subsequently become friends, so when she left Equity in 2001 to start her own theatrical management production company, I immediately hired her as my General Manager for the Drama Desk Awards, being the Executive Producer since 1998. She has been with me since then, and because of her patience and excellent rapport with all constituents that we've dealt with together such as critics, celebrities, theatrical professionals, interns, production personnel, and others, I have hired her to manage no less than seven different theatrical projects for me over the past 10 years. Time and time again, she has demonstrated her ability, leadership, and acumen at keeping my shows running, coming in under budget, negotiating contracts and running the office smoothly while at the same time generating enthusiasm and excitement so as to motivate us towards completing the tasks for which we were responsible. She is one of the most creative managers I know, and is amazingly talented at developing strategies for creative and successful theatrical campaigns. Most importantly, she is my friend, and I wish only success for her!

It will only be in your company's greater interest if Felicia is hired because I believe that through her work, she will generate even greater prestige for your theatre and/or event in the industry.

Lastly, Felicia has excellent written and verbal communication skills, is extremely organized, and because she also works well as part of a bigger team, she is able to follow through to ensure that the job gets done effectively and efficiently. She would be an asset to any employer, and I enthusiastically recommend her for any endeavor she chooses to pursue.

Very truly yours,

Robert R. Blume President/CEO

Blume Media Group, Ltd. "Presenter" of the annual Drama Desk Awards

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RRB/acw cc: F. Lopes